

**girl scouts** of southern illinois **COUNCIL CONNECTIONS** 

> November 4, 2024 Recording in Process

WELCOME Service Unit Managers

## Agenda

- 1. Girl Scout Promise
- 2. Community Engagement
- 3. Customer Care
- 4. Product Program
- 5. Retail
- 6. Adult Education
- 7. Program Engagement
- 8. Announcements
- 9. Rallyhood Update

## COMMUNITY ENGAGEMENT



## **COMMUNITY ENGAGEMENT**

#### **MY25 Membership Goals and Update**

Traditional Troop Girls = **5300**; Adults = **3000** 

- Girls = 4,263 girls or 80% to MY25 goal
- Adults = 2,971 adults or 99% to MY25 goal

												Adults	Total
				YTD Total	Total Girl	Girls needed	Total Girls %		Retained	YTD Total	Total Adult	needed to	adults %
Area	Service Unit Name	New Girls	<b>Retained Girls</b>	Girls	Goal	to Goal	to Goal	New Adults	Adults	Adults	Goal	Goal	to Goal
1 Area002	SU007_Bond_Fayette_County	19	65	84	90	6	93%	11	47	58	55		105%
2 Area002	SU101_Alton_Godfrey_Wood_River_Roxana	11		115	165	50	70%		107	114	125		91%
3 Area002	SU102_Granite_City_Madison_Venice	10		93	115	22	81%	9	98	107	110		97%
4 Area002	SU105_Jersey_Calhoun_County	12	81	93	125	32 23	74%	1	52	53 34	60 40		88% 85%
5 Area002	SU106_Bethalto	28		37	60 400	92	62%	27	32				
6 Area003 7 Area003	SU108_Edwardsville_Glen_Carbon	28	290 119	308	400	92	77%	27	203	230	220		105%
	SU109_Troy_St_Jacob					3	97%						
8 Area003	SU110_Highland	19	83	102	105			11	70	81	80		101%
9 Area003	SU111_Collinsville_Caseyville_Maryville	13		62	100	38	62%	16	59		65		115%
10 Area003	SU202_ClinClair	27	135	162	225	63	72%	14	111	125	150		83%
11 Area004	SU201_OFallon_Shiloh_Fairview	70	355	425	455	30 65	93%	41 40	246 262	287 302	270		106%
12 Area004	SU207_Belleville_Swansea		266				84%						99%
13 Area004	SU209_Millstadt_Columbia_Dupo_Smithton	15	129	144	200	56	72%	10	83	93	110		85%
14 Area004	SU210_New_Athens_Marissa_St_Libory_Freeburg	6		56	85	29	66%	3	35	38	40		95%
15 Area004	SU211_Waterloo	19	99 57	118	130	12	91% 84%	18	83 40	101	100		101%
16 Area005	SU009_Centralia												
17 Area005	SU015_Clinton_Washington_County	21	64	85	85	0	100%	6	31	37	40		93%
18 Area005	SU021_East_Marion_County	11		40	75		\$3%	4	30	34	35		97%
19 Area005	SU030_Jefferson_County	13		102	125	23	82%	4	53	57	50		114%
20 Area005	SU054_Perry_County	18	65	83	90		92%	5	41	46	45		102%
21 Area007	SU027_Jackson_County	16		84	85		99%	7	77	84	55		153%
22 Area007	SU042_East_Williamson_County	1	47	48	105	57	46%	2	43	45	45		100%
23 Area007	SU057_North_Randolph_County	15	69	84	105	21	80%	8	36	44	35		126%
24 Area007	SU060_South_Randolph_County	34	100	134	130	(4)	103%	3	68	71	70		101%
25 Area007	SU090_West_Williamson_County	9	59	68	145	77	47%	2	45	47	55		85%
26 Area008	SU033_Johnson_Pope_County	1	31	32	60		\$3%	0	12	12	15		80%
27 Area008	SU045_Massac_County	4	19	23	60		38%	1	20	21	35		60%
28 Area008	SU066_Shawnee	1	44	45	60	15	75%	1	28	29	35		83%
29 Area008	SU072_Union_Pulaski_Alexander_County	5	37	42	70		60%	1	27	28	30		93%
30 Area008	SU085_Wayne_Hamilton_White_County	19		91	130		70%	4	61	65	80		81%
31 Area009	SU012_Clay_County	10		40	55		73%	3	19	22	20		110%
32 Area009	SU039_Lawrence_Wabash_Edwards_County	36	86	122	100		122%	17	47	64	45		142%
33 Area009	SU051_North_Franklin_County	29	143	172	180	8	96%	3	40	43	40		108%
34 Area009	SU063_Richland_County	30	52	82	80	(2)	103%	11	22	33	25		132%
35 Area009	SU087_West_Frankfort	11	38	49	60	11	82%	8	23	31	30		103%
36 Area010	SUS11_Effingham_County	18	104	122	135	13	90%	3	73	76	75		101%
37 Area010	SU521_Western_Coles_Cumberland_County	11	89	100	145	45	69%	11	68	79	100		79%
38 Area010	SU522_Eastern_Coles_County	16		75	100	25	75%	6	56	62	60		103%
39 Area010	SU531_Edgar_Clark_County	32	75	107	95	(12)	113%	7	35	42	40		105%
40 Area010	SU544_Crawford_Jasper_County	14	70	84	125	41	67%	2	38	40	40	0	100%
	Report data As of 11-04-24	744		4263	5300	1037	80%	357	2614	2971	3000	14	99%
	*Council Totals show the number of unique individuals	and may not eq	ual the actual coli	umn total; some	members par	ticipate in multij	pie SUS						
	Report data As of 10-28-24	725	3501	4226	\$300	1074	80%	352	2608	2960	3000	17	99%
	Report data its of 10-28-24	740	3304	4220	3300	1074	80/5	334	2008	2900	3000		9974

## **COMMUNITY ENGAGEMENT**

## **Fall Membership Blitz**

GSofSI Fall Membership Blitz

- November 4 January 6
- Service Units that reach their MY25 Girl Membership goal by January 6 will receive their CHOICE of a STEM activity box or OUTDOORS activity box. \*\*(This includes any service unit that met its MY25 girl membership goal prior to the start of the campaign)\*\*.
  OR
- Service Units with a 20% or more girl membership increase during the campaign will receive a JOIN GS activity kit.
- GIRL SCOUTS: Introduce a girl to Girl Scouts and both receive a patch when the new girl joins.

## CUSTOMER CARE



## **CUSTOMER CARE**

## **Non-Participative Troops**

-Reserved for Girl Scout members fitting below category:

a. Graduated (but are not adult participants)

- b. Troop has disbanded and members are not joining another troop or participating as a Juliette.
- c. Adult Members without active volunteer roles
- Utilize form, <u>Notice of Girl or Adult Non-Participation</u>
  - Caregiver must submit on behalf of girl member
  - Volunteers may submit on their own behalf.
  - Troop leaders can not submit on behalf of girl members.

## PRODUCT PROGRAM



## **PRODUCT PROGRAM**

Fall Product Program Update

#### <u>Congratulations to the following Service Unit that reached their goal!!</u>

SU 12- Clay SU 15- Clinton/Washington SU 27- Jackson SU 39- Lawrence/Wabash/Edwards SU 57- North Randolph SU 60- South Randolph SU 101- Alton/Godfrey/Wood River/Roxana SU 111-Collinsville/Maryville/Caseyville SU 201- O'Fallon/Shiloh/Fairview Heights SU 207- Belleville/Swansea SU 209-Millstadt/Columbia/Dupo/Smithton SU 531- Edgar/Clark

## PRODUCT PROGRAM Fall Product Program Update

## Fall Program ACH

- ACH debit payments happened on 10/30/24
- If issues arise with any of these, the finance team will contact those troops.
- Many ACH forms are missing from troops who did not participate in the Fall Program. Please ensure your troops have a new form on file before the Cookie Program.

### Fall Program Delivery Week – Started TODAY!!

## Fall Program Missing Product Orders

Please use link, Missing Orders-Fall Product, for missing orders (not entered in M2)

#### Rewards

- All rewards shipping out soon to the SUFP.

- UPDATE: Sticker Set for the Elephant Stampede Week. The facility that produces these was shut down for several weeks due to last hurricane that hit Florida. Updates will be forwarded accordingly.



## **PRODUCT PROGRAM**

## 2025 Cookie Program

- Troop Cookie Training is LIVE on gsLearn.
- Training link was sent to troop leaders and troop cookie managers.
- Troop Cookie Training is to be completed before December 18.
- eBudde access granted upon completion of training.
- Service Unit-level cookie training session/meeting with your troops is still necessary.
- Communicate important dates and any critical information pertinent to your service unit.

# Cooling Provide the State of th







## RETAIL



## **RETAIL**

## **Girl Scout Snow Baby**

- November 4 December 1 -- Every customer purchase is entered into a drawing to win a Girl Scout Snow Babies Figurine.
- One winner selected on Monday, December 2
- Purchase in shop, phone orders or online

## Free Belt Bag

 November 24 – December 1 -- \$75 or more purchases receive a free Girl Scout Belt Bag

## "Ugly Sweater" Sweatshirts

- Sizes Youth Small – Adult 3XL -- \$25

## You shop, We ship!

- MY25 Membership Year, purchases of \$50 or more ship for free
- <u>GSofSI Local Online Shop, use code: MEMBER25</u>





## ADULT EDUCATION



## Adult Education Adult Training

### CPR/AED/First Aid:

Saturday, November 9<sup>th</sup> – Belleville Tuesday, November 12<sup>th</sup> – Glen Carbon

#### **Camping Out Training:**

Saturday, November 9<sup>th</sup> – Effingham Sunday, March 30<sup>th</sup> – Edwardsville Saturday, April 26<sup>th</sup> – Mt. Vernon Saturday, May 17<sup>th</sup> – Edwardsville

#### Youth Mental Health First Aid:

Saturday, March 8<sup>th</sup> – Edwardsville Saturday, May 17<sup>th</sup> – Mt. Vernon

#### **Training By Request:**

- <u>Training by Request (TBR)</u>
- Minimum of six (6) participants



#### Archery:

Saturday, November 9<sup>th</sup> – Effingham Saturday, March 30<sup>th</sup> – Edwardsville Saturday, April 12<sup>th</sup> – Edwardsville Saturday, May 17<sup>th</sup> – Edwardsville



## Adult Education Adult Training

#### **New Leader Incentive:**

- Complete New Leader Onboarding Training
- First 90 days of Girl Scout Year - October December
- Receive Insignia Tab and Membership Pins

#### gsLearn Updates:

- GSUSA has released updates to the Safety Activity Checkpoints and the Volunteer Essentials. These items are updated on the website.
- Reminder to complete your MY25 Understanding Your Role training in gsLearn!



from October - December, GSofSI would like to provide you with some motivation. If you

complete the required course work within the first 90 days of the new Girl Scout year, you will receive your tab and membership pins to place on your uniform. These pins will be distributed





## **Adult Education**

## <u>SAVE THE DATE – Volunteer Training Summit</u>

- March 29, 2025
- Camp Torqua
- Free camp overnight stays on Friday, 3/28 and Saturday, 3/29
- Certification Trainings on Sunday, 3/30

#### **Volunteer Appreciation**

Saturday, April 12<sup>th</sup> - Have you already been certified in archery but want a little more practice? Come on over to the archery range at Camp Torqua to ask questions and brush up on your archery skills with one of our trainers! Drop in any time between 12:00PM and 2:00PM for this free practice opportunity. Registration End Date: March 31, 2025; Location: Edwardsville, IL.

**Standout Service Unit** - GSofSI Service Units are always hosting amazing events, doing service projects, helping their communities, and so much more. We've created a new opportunity for volunteers to submit one of their Service Unit's activities, events, service projects, or other Girl Scout opportunity to be entered to win the \$50 GSofSI Council Shop gift card and have their submission shared across GSofSI social media accounts and the Volunteer Newsletter! Starting in October 2024, GSofSI will be randomly selecting a different Service Unit from the nominations submitted to council between the first and last day of each month. The winner will be drawn on the first of the next month, and the Service Unit Manager of the winning SU will be notified via email. The submitted activity/event needs to have been held no more than three months prior to submission.

#### STAND-OUT SERVICE UNIT



### **November Patch Point**

• Women in STEM Patch and Women in STEM Extension Patches <u>https://www.gsofsi.org/en/members/for-girl-scouts/badges-and-journeys/councils-own-badges-and-patches.html</u>

### **Upcoming Patch Programs - Registration Open**

• Fireside Reading Patch Program - - November 18 – January 5

Daisy – Ambassador Cost: \$0 – Preorder Patch <u>GSofSI Council Online Shop</u> Deadline: 12/30/24

• Panda Ventures Patch Program - - November 18 – January 20

Daisy – Ambassador Cost: \$0 – Preorder Patch <u>GSofSI Council Online Shop</u> Deadline: 1/13/25

#### November 23 – College Prep Series (3-part-12/14 & 1/25)

Cadette – Ambassador Virtual (Zoom) Cost: \$35/girl (includes all three sessions, patch and custom sweatshirt) Deadline: 11/18/24

#### • December 19 – January 19– On-Demand Cookie College

Daisy – Ambassador Virtual (Zoom) - -GS Moneyville Cost: \$10-20/girl Deadline: 1/13/25

#### • January 19 – Women In STEM Webinar #2

Daisy – Ambassador Virtual (Zoom) Cost: \$5/girl Deadline: 1/6/25

#### January 19 – Cookie Business Live

Daisy – Brownie Virtual (Zoom) - -GS Moneyville Cost: \$20/girl Deadline: 1/13/25

### January 19 – Cookie Power Live

Junior - Ambassador Virtual (Zoom) - -GS Moneyville Cost: \$20/girl Deadline: 1/13/25

#### • February 8 – Icy Wonderama Ice Skating

Daisy – Ambassador Edwardsville Cost: \$20/girl/adult (includes admission, skate rental and fun patch) \$15/tags (includes admission and skate rental) Deadline: 1/20/25

#### • February 15 – Galentine's Day Paint and Juice Sip

Daisy – Junior Edwardsville Cost: \$20/girl Deadline: 1/27/25

### • February 15 – Galentine's Day Paint and Juice Sip

Daisy – Junior Mt. Vernon Cost: \$20/girl Deadline: 1/27/25

## **2025 Council Trips**

#### Georgia Getaway: Journey to Savannah, GA

Date: June 11-15, 2025 Level: Juniors-Ambassadors Cost: \$850/girl; \$500/adult Deadline to Register: March 3, 2025

#### <u>Pax London</u>

Date: June 13-22, 2025 Level: Seniors-Ambassadors Cost: \$3550/girl; \$1775 adult travel advisor Deadline to register: January 6, 2025

#### <u>Niagara Navigators: Adventure to Niagara Falls, NY</u>

Date: July 20-25, 2025 Level: Juniors-Ambassadors Cost: \$950/girl; \$650/adult Deadline to register: March 3, 2025

#### **Upcoming Trainings, Info Nights & More**

- 12/3 London Pax Lodge International Council Travel Info Night
- 1/27 Honor Troop Info Night
- 1/28 Highest Awards Info Night
- 1/28 Council Travel Info Night
- 2/4 Virtual Silver Award Training 6:00PM
- 2/4 Virtual Gold Award Training 7:30PM
- 2/27 Visionary Voices Girl-Led Chat
- 3/6 Honor Troop Info Night

## ANNOUCEMENTS



## **DATES TO REMEMBER**

## **Rallyhood Troop Leader Training**

- Wednesday, November 13 6:00PM
- Virtual (via Zoom)
- Troop Leaders received an email invitation.

<u>https://us02web.zoom.us/j/85947524733?pwd=rm7aYIA1QaPIA3y15P7ZqURk</u> <u>mcJxwf.1</u> Passcode: 584182

## **GSofSI Office Closures**

Monday, November 11 – Veteran's Day Thursday, November 28 – Thanksgiving Day Thursday, December 12 – All Staff Meeting

## RALLYHOOD



### **RALLYHOOD UPCOMING TRAININGS & OFFICE HOURS**

Monday 11/4-Immediately following Council Connections meeting (SU Admins)

#### Wednesday 11/6 6p-7p (SU Admins)

Zoom Meeting https://us06web.zoom.us/j/89375797691?pwd=7WkeXHXl9tJyQ5WF4rBNdLwZ3Tpu8F.1 Meeting ID: 893 7579 7691 Passcode: 543770

#### 11/13 Troop Leader Training 6p-7p (Hosted by Rallyhood Staff)

https://us02web.zoom.us/j/85947524733?pwd=rm7aYIA1QaPIA3y15P7ZqURkmcJxwf.1 Passcode: 584182

#### 12/2-Immediately following Council Connections meeting (SU Admins)

### **RALLYHOOD UPCOMING TRAININGS & OFFICE HOURS**

#### 12/3 6p-7p (SU and Troop Leader Admins)

Zoom Meeting https://us06web.zoom.us/j/87028397548?pwd=4jNVPXwnaoeDpbl8HsXTY4VAGqd8J3.1 Meeting ID: 870 2839 7548 Passcode: 279300

#### 12/4 6p-7p (SU and Troop Leader Admins)

Zoom Meeting <u>https://us06web.zoom.us/j/84318826874?pwd=H7uixjgkEHLJguKBci7dwmsRL32tcR.1</u> Meeting ID: 843 1882 6874 Passcode: 661217

#### 12/9 5:30p-6:30p (SU & Troop Leader Admins)

Zoom Meeting <u>https://us06web.zoom.us/j/83214595500?pwd=EhmbLt3kEw23MKsTOscix9zoAeJfzb.1</u> Meeting ID: 832 1459 5500

## Thank You! NEXT MEETING: December 2, 2024

